SMAC

SOUTHEAST MORTGAGEE
ADVISORY COUNCIL

MAY 29-31 | HILTON HEAD ISLAND

WEDNESDAY, MAY 29

7:30 a.m - 8:30 a.m. - Conference Breakfast

8:30 a.m. - 4:30 p.m. - Registration

9:00 a.m. -10:15 a.m. - MBA 221(d)(4) Risk Assessment Discussion Moderators: Jennifer Massey, Highland Commercial Mortgage Sheri Davis, Highland Commercial Mortgage Amy Long, JLL

10:15 a.m. - 10:30 a.m. - Break

10:30 a.m. - **12:00** p.m. - 221(d)(4) Critical Thinking (Concept through Invitation) Moderators: Jennifer Massey, Highland Commercial Mortgage Sheri Davis, Highland Commercial Mortgage Amy Long, JLL

<u>Panelists:</u> Nelson Pratt, Colliers Quintin Kauchick, Value Tech Staige Miller, AEI Greg Adams, HUD, Appraiser

12:00 p.m. - 1:00 p.m. - Lunch

1:00 p.m. - 2:45 p.m. - 221(d)(4) Case Study, Invite & Risk Mitigation Moderators: Jennifer Massey, Highland Commercial Mortgage Sheri Davis, Highland Commercial Mortgage Amy Long, JLL

Panelists: Nelson Pratt, Colliers Quintin Kauchick, Value Tech Staige Miller, AEI Ted Waldron, Dominion Due Diligence Group Greg Adams, HUD, Appraiser

2:45 p.m. - 3:00 p.m. - Break

3:00 p.m. - 4:30 p.m.- Submit the 221(d)(4) Firm App, Receive the Firm Commitment & Firm Commitment Extensions Moderators: Jennifer Massey, Highland Commercial Mortgage Sheri Davis, Highland Commercial Mortgage Amy Long, JLL

Panelist: Greg Adams, HUD, Appraiser

5:30 p.m. - 6:30 p.m. - Opening Reception

THURSDAY, MAY 30

7:30 a.m - 8:30 a.m. - Conference Breakfast

8:30 a.m. - 5:00 p.m. - Registration

9:00 a.m. - 9:15 a.m. - Welcome and Opening Remarks

SMAC President: Roy Williams, Wells Fargo Bank, SMAC President

9:15 a.m. - 10:15 a.m. - Headquarters Update Moderator: Roy Williams, Wells Fargo Bank

Panelists: Willie Fobbs, HUD, Director of Production HQ Ed Davis, HUD, Director of Technical Support Division Chris Nielsen, HUD, Acting Director of Program Administration Scott Gruel, HUD, Senior Advisor, Office of Multifamily Production

10:15 a.m. - 10:45 a.m. - Environmental Update - Federal Flood Risk Management Standard

Moderator: Amy Long, JLL Panelist: Jacob Levine, HUD

10:45 a.m. - 11:00 a.m. - Break

11:00 a.m. - 12:00 p.m. - State of the Hub - Region IV Update

Moderator: Carolyn Whatley, Berkadia

Panelists: Jonathan Mosley, SE Production Division Director, HUD

Donald Winston, HUD, Underwriting Branch Chief

12:00 p.m. - 1:30 p.m. - Lunch and Listen

Election Year Updates (Bill Killmer, MBA)

Moderator: Chip Moore, Highland Commercial Mortgage

Honoring Past President Jim Curtis

Moderator: Bob Warren, Berkadia Commercial Mortgage

1:30 p.m. - 2:30 p.m. - Affordable Housing Updates

Moderator: Jennifer Massey, Highland Commercial Mortgage

Panelists: Barbara Williams, HUD, Underwriting Branch Chief

Edward Wallace, HUD, Underwriting Branch Chief

Kathy Brewer, HUD, Underwriting Branch Chief

Allison King, Tiber Hudson

2:30 p.m. - 2:45 p.m. - Break

2:45 p.m. - 3:45 p.m. - Non-Critical Repair Administration

Moderator: Lisa Lundeen, Merchants Capital

Panelist: Kendall Allen, HUD, Underwriting Branch Chief

Jason Hare, HUD, Technical Specialist Branch Chief

Mark Malec, HUD, Technical Specialist Branch Chief

Thomas Keller, Partner

LaRue Johnson, CBRE

Breakout Sessions

3:45 p.m. - 5:00 p.m. - Chief Underwriters Roundtable

Roy Williams, Wells Fargo Bank

Jonathan Mosley, HUD, SE Production Division Director

By Invitation Only

3:45 p.m. - 5:00 p.m. - Asset Management Roundtable

Moderator: Lisa Lundeen, Merchants Capital

Panelists: Daniel Ortiz, HUD, Branch Chief - Asset Management

Ken Morton, Greystone, Discovery Field Inspections

Samantha Brooks, Greystone

3:45 p.m. - 5:00 p.m. - Speed Networking with HUD

Moderators: Abby Drummond, Highland Commercial Mortgage

Emily Ruskell, Wells Fargo Bank

Panelists: Kendall Allen, HUD

Omeisha Mitchell, HUD

Larry Ferguson, HUD

Greg Adams, HUD

Angela Vassey, HUD

5:30 p.m. - 6:30 p.m. - Conference Reception







7:30 a.m - 8:30 a.m. - Conference Breakfast

9:00 a.m. - 9:45 a.m. - E-Closings; Special Conditions - Closing Panel Moderator: Charles Green, Highland Commercial Mortgage Panelists: Shavon Massey, HUD, Senior Closing Coordinator Jan Haber, HUD, Associate Regional Counsel LaFonte Nesbitt, Kantor Taylor

9:45 a.m. - 10:00 a.m. - Break

10:00 a.m. - 11:00 a.m. - Southeast Market Update Moderator: Ann Cone, CBRE
Panelists: Angela Vassey, HUD, Appraiser
Nelson Pratt, Colliers Valuation & Advisory Services
Greg Adams, HUD, Appraiser
Mary Ann Barnett, BBG
Tammy Fayed, HUD EMAD

11:00 a.m. - 12:00 p.m. - Green MIP Update

<u>Moderator</u>: Andy Nicoll, Director, FHA Production, Lument

<u>Panelists:</u> Stephen Evanko, Dominion Due Diligence Group

Ed Davis, HUD, Director of Technical Support Division

Jason Hare, HUD, Technical Specialist Branch Chief

Larry Ferguson, HUD, Construction Analyst

12:00 p.m. - 12:30 p.m. - Debriefing and Closing Remarks

<u>Moderator</u>: Roy Williams, Wells Fargo Bank

<u>Panelists</u>: Jonathan Mosley, HUD, SE Production Division Director